New York's Summer Reading

Vast Quantities of Books, Mostly Novels, Needed for Yachts, Steamers and Country Houses

dividual expenditures by many New works of fiction are chosen.

"The other day I went to see a relative about 90 per cent. of the purchasers at Deckhands and other employees will get some stores ask for fiction, and the lighter most of them; one or two may get into

of a department store, who declared that ing lavishly for fiction no one wants to titles and the author's name counted for less at this season than the fact that a "My granddaughter,' he complained,

Ecoksellers will tell you that the in- York. In every case only the very latest

sess of the sums certain of the earlier off for Europe and met on the steamer uoted writers. Charles Dickens for example, spent in a year for the family living half a trunk full of books sent to her by expenses. In the aggregate the amount of friends who know that she is an omnivomoney spent for summer reading is enor- rous reader while at sea. This fashion of mous. Booksellers hint that but for this a speeding departing friends with books mous booksellers in sum-good many novels which give large re-wards to their authors might never be mer. Few of the books sent on such published at all. In the summer season occasions are ever taken from the steamer.

the quality the better it is apt to sell.

"Palmleaf fans and mint juleps seem to go better with light reading," said one bookseller, an opinion which tallied with grieve over the wasteful extravagance



A CARLOAD OF SUMMER FICTION.

omantic love story was told between 'buys pretty nearly every new novel or overs. It may be that her judgment was this side of the water before she sails and ale of nineteen love stories to a woman the other side after she lands, and never ang past her salad days and of not ro-mantic appearance who ordered the "I consoled him and surprised him all selected from the marked down tables: increase in the expenditure for fiction is none was a late publication, but each was not so great as he imagined, that in many

"Nineteen is not a large order," the as his granddaughter's generation. saleswoman said. "We often sell as many "Fiction, I pointed out, cost a lot more as fifty books to one person, who will forty years ago than it does now, and the distribute half of them, maybe, among reason more novels were not seen in some friends who are sailing or going to the old time households was that the output

parently in a hurry brushed past and made as they are now. I didn't have to go back straight for the new books tables. He more than a dozen years to prove this. stayed about ten minutes and went out handed the old gentleman these figures: faster than he came in, leaving the store better off by the price of twenty-four

happen here at this time of year," said the manager, looking after him. "Take it all in all women are our best customers. Every once in a while, though, a man who has had a good day in Wall Street or looks as if he had breezes in here on his way home, selects thirty dollars worth or so of new books, bundles them into his car or taxi and is off.

"No, I can't think of any who had a list with him or who seemed to be shopping for any one. These men just take the notion to buy some new books and leave the selection to us. Occasionally they include a volume of essays or of biography. but mostly it is fiction that is wanted.

"It is a common experience here to sell \$100 worth of summer reading matter to one customer. Why, if we didn't take two or three orders like that a day we wouldn't think we were doing any business. In some cases we don't know who will get most of these books, in other cases we have the distributing of them in parcels of from six to ten to persons leaving New

from having just completed a about every new novel she can find on

coks sent to a suburb. The novels were little too by pointing out that relatively the cases his generation was as extravagant

of works of fletion was comparatively A portly, prosperous looking man ap- small then. Readers were not tempted

> put on this market, in 1909 the number had jumped to 10,000 and in 1910 to 14,000. Needless to say a large percentage of



IN THE NEW THOUGHT CORNER.

equal to June, and August drops a good deal where distinctively summer literature that of a saleswoman in the book section as he thought of this generation in spendmore discriminating buyers of books girls just graduated from schools and colleges. The mothers buy and read and send to friends a certain book because some one told them it was a good story The daughters have opinions of their own and are usually far more critical as to quality.

"At one time very little business was done in children's books in summer, but of late there has been a change in this respect. Amusing stories for children are asked for every day all summer long. It is not grown folks alone who have the fiction habit. I account for this increased demand by the increasing numbers of New Yorkers who have country home not far off and who send to the city for reading matter for the

to the city for reading matter for the children; not nature books or anything like that, but fiction."

In a certain bookstore an illustration was afforded of the extent to which customers rely on the judgment of salespeople. Except in the new thought section customers came and went briskly. In some cases they might have been asking for and getting a time table for all the care they bestowed on the transaction.

action.

Around the new thought books bound in pocket editions with cheerfully decorated covers a few women lingered thoughtfully putting down, taking up, turning a leaf here and there before buying a copy or two. The salesman stood at attention, but his opinion was not saked as to the relative interest of not asked as to the relative interest of the books. In the fiction section, which at this time of year occupies the banner position and overflows into spaces where



TRAVEL AND ADVENTURE FOR HIM.

whom they are going has a duplicate of it or is likely to have one.

"In 1900 there were 7.000 new books out on this market, in 1909 the number and jumped to 10,000 and in 1910 to 14.000. Needless to say a large percentage of hese was fiction.

"The June sales are usually far ahead of the properties of the substance of the subs

spread his hands over the top of a tall pile of novels of his own selecting, "these are among the very latest and they are all interesting. Shall I send them?"

The lady, who had done no more than glance at the title as each book was laid before her, had her car outside and would take the books along, she said, at which a small messenger appeared, shouldered the pile and marched ahead to the sidewalk.

and adventure.
"Strange to say it is oftener young than middle aged men who call for books of travel and I have several in mind who read little else but books of travel in sum-

mer.
"Both men and women buy more sum-mer reading now than formerly. To say that several hundred new books are



SHE BOUGHT NINETEEN LOVE STORIES.

sent to one and another customer in a summer is simply to state a fact. It is an up to date manifestation of the book business contingent largely on the mul-tiplication of country houses, house par-

tiplication of country houses, house partles and European trips.

"Personally I can say we owe a large percentage of our summer sales to the vogue of house parties. In many cases we have a standing order to send to the country house once a week three, four or six new books, fiction of course. The books must be absolutely new, that is, put on the market since the week before. If we have none such we don't send at all. But with 200 new books appearing in one month, as happens frequently.

all. But with 200 new books appearing in one month, as happens frequently, we are not often at a loss.

"These books are intended for the guest rooms. For a guest to arrive and find a book she had read at the last place visited on the table in her room is what the fashionable hostess of to-day tries to guard against. The selections are left entirely to us, the only stipulation being that the books are just off the press. "Similarly when we are ordered, as happens several times a month perhaps by these customers, to make up a bon voyage box of books, four, six or eight, to send to a steamer or to a private yacht. the required number of books two days

"If as occasionally happens, a customer "It, as occasionally nappens, a customer designates what books are to go in the bon voyage parcel we are careful to substitute another book for one named if we happen to know that the person to whom they are going has a duplicate

Athletics and Dancing Combined for Men

Suddenly as the music reached the end of wrestlers or swimmers or runners or discus and javelin throwers, always pre- tried. ceded by the vigorous dance steps.

And none of it was in the least feminine; in getting them to work in twos. They healthy mind and a healthy body.

group of strapping young fellows clad in scant white duck, their feet thrust into pliable white canvas shoes. In front of them, mounted on a battered oak table.

Gradually the chaps began to accept of the movement the whole class came straight dancing just as dancing and now to a halt in the tense, unmistakable pos- they frankly revel in the snappy Russian ture of a man on the point of batting a folk dances and especially in the athbaseball. Then the dance was repeated, letic pageant or dance of the sports, women could scarcely perform if they

Out on the gymnasium floor stood a folk dance movement which has been and songs. It was a great success. The

the pile and marched ahead to the side-walk.

"Half a dozen novels with plenty of adventure in them," was the demand of a middle aged man, who consulted his watch as he spoke.

Immediately half a dozen and more were spread out before him.

"I guess that's all right so long as you know what I want," he said. "Come to think of it, put in two volumes of travel—nothing dull, mind you—and send them up by 4 this afternoon."

"Some folks believe that men in general don't care for novels," a book expert connected with the store commented, "whereas three-fourths of those are as fond of novels as women and come are are as fond of novels as women and doventure.

"Legions that's all right so long as you for the dance of the work has to be done to think of it, put in two volumes of travel—nothing dull, mind you—and send them up by 4 this afternoon."

"Some folks believe that men in general don't care for novels," a book expert connected with the store commented, "whereas three-fourths of those are as fond of novels as women and adventure.

"Leap—hop—step, and the right of the superb Russian men dancers and the opening of various schools of special dancing have broken the schools of special dancing have broken the reluctance of young men to indulge in anything so feminine as feature dancing.

"Occurrse the work has to be done to the work has to be done to describe the work has to be done to describe the work has to be done to the fellows did not take to it at all, but by beginning it as a modified or rather an elementary to the fellows did not take to it at all, but by beginning it as a modified or ra been many distorted views which we have

had to outgrow in the last few years. "For a long time I shunned dancing as I would a plague. Then I began to see its place in the world, its place as a wholeand closed with a catching posture, again which you have just seen. They like that some, natural recreation and as a form with a pitching posture. Presently a new because it is an expression in dance form of physical training, more effective perseries began, and the postures were those of all the masculine sports, a dance which haps than any other, since a vigorous athletic dance brings into play nearly every muscle in the body. I saw that a "One difficulty we had with the men was normal enjoyment of dancing meant a



DANCE STEP IN THE ATHLETIC PAGEANT FOR MEN.

under excellent control. It was George M. Caskey training his ing." gymnasium of the Twenty-third street dances for men?" Mr. Caskey was asked. Young Men's Christian Association build- "The athletic pageant was arranged ing. Mr. Caskey is an ardent exponent a year or two ago as a celebration of the work has been enormously popular. of the dance as a form of wholesome mas-dedication of the new gymnasium at the The dancing classes are not held until culine exercise and athletics, and he has Y. M. C. A. training school in Spring- 9 o'clock or so in the evening. At first his reasons.

groups.

"It was only with the advent of the dances.

mind that. It was dancing, but it was would dance in groups, but when it came essentially masculine from start to finish. to dancing in pairs, especially when There was not a suggestion of airy grace: they had to come in contact with each there was more than a suggestion of other, they did not like it. This was obvi- the vigor which men throw into it. The strength and rhythm and of iron muscles ated by inventing the wrestling series, in which they had no objection to clinch-

field, Mass. We wanted to have some voyage box of books, four, six or eight, to send to a steamer or to a private yacht, the choice of the books is left with us. They must be new. That is all the orders we get. And so careful must we be in most cases on this score that if we have most cases on this score that if we have the maidens, and they danced not always the maidens are made in the maidens. "To begin with," he said after the per- sort of performance which should weave had been at work upon parallel bars, formance, "dancing for men is not a new together all the athletics that would vaulting horses or flying rings and who idea. It is a revival. The Greek youths find their home in the new gymnasium, remained a while to watch the dancing with the maidens, as our modern fellows music of the training school, the pageant late in the afternoon for their exercise do, but among themselves singly and in was carefully worked out. Prof. Hyde began to change over to the evening hour.

> court dances and square dances of "First there would be a song by the glee since pulling monotonous chest weights mediæval times that the art of dancing club praising some particular sport run- or swinging clubs from a sense of duty died out so far as the men were con-cerned unless the women were concerned would play the music through and after in on dancing nights. Now the dancing also. Gradually dancing became re- that the fellows would give the dance is the most popular and best attended garded as a feminine pastime, a pretty embodying the running postures. The work in the gymnasium, and the men are accomplishment, and a mane would as glee club sang again, the band played beginning to practise some of the more

"There is no more sane and natural form of exercise than the rhythmic buoyant movements of the dance, performed with men accepted these gymnastic dances at first because they embodied masculine athletics and sports, but what they evening class in athletic dancing in the "How did you come to invent these really enjoy about them is the rhythmic motion; there can be no doubt of that." Mr. Caskey's innovation in gymnasium

they were attended only by the men who and one by one to join in. Then the men who had been coming

arranged the music and I planned the in order to get the athletic dancing. At last men who had rarely come at all. soon be caught stealing as dancing by and the class gave the archery series.

The aquatic series, the boxing and These are particularly appropriate for "The last few years, however, have wrestling series and the field and baseball men, as they are accentuated by brisk seen a great change in this regard. The series followed, interspersed with music stamping and bold, vigorous lunges.



THE HAT BRIM IS TURNED UP.

White Satin Treatment for the White Satin Forehead-How to Expose the effective. Brow and at the Same Time Conceal One's Years-New Fads in Massage.

*Hats that turn up in front force a weman to admit every year of her age." declared a woman who trains faces. "They

"The reversible hat is another resource. must be massaged. A SMOOTH BROW NEEDED IF but of course these things are mere makeshifts. The forehead should be

THE FOREHEAD AND THE HAT turned down when there is a frown or a is put a band of flannel. This is worn which smoothes out the skin quickly. over night. In the morning the skin

The reversible has course these things are mere but of course these things are mere makeshifts. The forehead should be make pretty so that any kind of hat may be worn. There are various ways of doing it with cold water. The salted butter. Most people have their is dressed, the forehead receives special attention. The hair is ruffled, but it is will brushed and a studied abandon. It is well brushed and dressed, and then it is curled until the dressed, and the nit is curled until the dressed, and then it is curled until the dressed and then it is curled until the dressed and then it is curled until the dressed and then it is curled until the dressed, and then it is curled until the dressed and then it is curled until the dressed and the forehead season the brown the finger tips a nonther way of smoothing taken one toughened by dashing it with cold water.

The wrinkle operation is rather popular to the way from the plaster is at once toughened.

ABANDONED RAILROADS.

Benefit. The district doesn't pan out or issued, in which respect it was increased. The result was constituted despited was in the color. The farm was the district d

"The rule is to cut the plaster in strips and bind it on the skin, covering each "Massaging the forehead with the wrinkle with a piece of the plaster so as to

may have contributed to the stopping of wheels.

The shutting down of a railroad may simply mean that it has outlived its usefulness. The neighborhood served by the line may have developed in a fashion that the builders hardly contemplated and with which the rails and templated and with which the rails and rolling stock are incapable of dealing.

So the latter is ticketed "abandoned."

On the whole, the list of derelict lines does not indicate that the judgment of modern railroad builders is at fault but rather that the possibilities of the country are increasing, and with them the need inner could not supply.

By way of example, there is the Hecla lines could not supply.

By way of example, there is the Hecla lines failroad of Michigan.

seem to have expired by disuse, but the tracks are still in evidence; in the second class the company has pulled up stakes and quit, in the third a variety of causes may have contributed to the stopping of wheels.

one and used chiefly for passenger traffic. Sometimes where this has happened it has been found cheaper to build a new road than to tinker with the old one and so the latter is ticketed "abandoned."

On the whole, the list of derelict lines to have clickets were since the population seems to have clickets were line. Not enough passenger traffic, sold and not enough freight was shipped to pay for the keeping of its one locomornal training to have clickets were sold and not enough passenger tickets were sold and not enough freight was shipped to pay for the keeping of its one locomornal training to have contributed to pay for the keeping of its one locomornal training to have contributed to pay for the keeping of its one locomornal training to have contributed to pay for the keeping of its one locomornal training to have contributed to pay for the keeping of its one locomornal training training training to have contributed to pay for the keeping of its one locomornal training train

four are described as "not in operation" of rusty rights of way and almost every or "operations suspended."

In regard to the first class, says the Railroad Man's Magazine, the franchises seem to have expired by disuse, but the tracks are still in evidence; in the second the second to the second the second

Arizona Teachers' Outing.

From the Clifton Copper Era.
Two schoolmarms, Miss Greer and Miss Agnews, pulled out of town Tuesday horse-back with pack animals to make a 700 mile journey, first to the petrified forest near Holdbrook, thence to the ice caves of Mt. Baldy, near Flagstaff, and from there to

bady, near Plagetan, and the Colorado.

These intrepid ladies go by themselves without male escort, and are well armed to keep off insurrectos and wild animals. They will return in time for the opening of school in September.